

Excentis opens sales and support office in New York City

April 13, 2015 — Ghent (Belgium) — Excentis, Europe's leading expert center for cable access and Wi-Fi network technologies, today announced the opening of its sales and support office in New York City. By setting up a U.S.-based branch, Excentis highlights its commitment to provide its North American customers with its exceptional services. The company firmly believes that the new office will fuel its expansion in the American market.

Headquartered in Ghent, Belgium, Excentis has been providing a wide range of services, including the testing of cable network products for internet access and VoIP as well as training and consultancy about these products' technologies (DOCSIS®, PacketCable™) since 2000. Customers include Europe's leading cable network operators and international manufacturers of cable network equipment. In addition, Excentis also sells ByteBlower – a solution for TCP/IP testing and analyzing – in Europe, the U.S., and Asia. The company has experienced steady growth ever since its establishment. The new office in New York City is a logical next step for Excentis to further fuel this growth.

Fueling growth

"This really is a major milestone for Excentis," says Luc Martens, CEO of Excentis. "The U.S. team will help us better serve and support our existing customers and provide a base for growing our customer portfolio. After all, the North American market offers huge potential for companies like Excentis, that boast deep-rooted expertise in cable access and Wi-Fi network technologies".

Belgian-American Chamber of Commerce in the U.S.

The Excentis office will be based in the headquarters of 'Atelier', an entrepreneur development program for Belgian start-ups and mid-caps that is run by the Belgian-American Chamber of Commerce in the U.S. (BelCham). Atelier is located in Midtown Manhattan. "The BelCham initiative will doubtlessly help spur our business in the U.S. We are confident that the co-networking opportunities with the other companies in 'Atelier' will inspire us and help us enlarge our network," Luc Martens concluded.

The Excentis office in New York City opens on April 20, 2015.

For more information, please contact:

Luc Martens, CEO Excentis

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About Excentis

Established in May 2000, Excentis (www.excentis.com) offers testing and consulting services, specialized training and products for the telecom and ICT industry. The strongly held company values of integrity and vendor independence, combined with a well-equipped lab and proven expertise in IP, VoIP, SIP, Interactive Digital TV, network security, HFC networks, (Euro)DOCSIS™ and (Euro)PacketCable™ standards, Wi-Fi and LTE interference make Excentis the European competence center to which cable operators, telecom operators and service providers can turn for unbiased, technical support. Excentis also develops and sells test and monitoring products, like the ByteBlower TCP/IP traffic generator and analyzer (www.byteblower.com) and VoIPexaminer monitoring tool (www.voipexaminer.com). Excentis is headquartered in Ghent, Belgium.

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